
Adaptive Influence Maximization with Myopic Feedback

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Abstract

1 We study the *adaptive influence maximization problem with myopic feedback*
2 under the independent cascade model: one sequentially selects k nodes as seeds
3 one by one from a social network, and each selected seed returns the immediate
4 neighbors it activates as the feedback available for later selections, and the goal is
5 to maximize the expected number of total activated nodes, referred as the *influence*
6 *spread*. We show that the *adaptivity gap*, the ratio between the optimal adaptive
7 influence spread and the optimal non-adaptive influence spread, is at most 4 and at
8 least $e/(e-1)$, and the approximation ratios with respect to the optimal adaptive
9 influence spread of both the non-adaptive greedy and adaptive greedy algorithms
10 are at least $\frac{1}{4}(1 - \frac{1}{e})$ and at most $\frac{e^2+1}{(e+1)^2} < 1 - \frac{1}{e}$. Moreover, the approximation
11 ratio of the non-adaptive greedy algorithm is no worse than that of the adaptive
12 greedy algorithm, when considering all graphs. Our result confirms a long-standing
13 open conjecture of Golovin and Krause (2011) on the constant approximation ratio
14 of adaptive greedy with myopic feedback, and it also suggests that adaptive greedy
15 may not bring much benefit under myopic feedback.

16 1 Introduction

17 Influence maximization is the task of given a social network and a stochastic diffusion model on
18 the network, finding the k seed nodes with the largest expected influence spread in the model [9].
19 Influence maximization and its variants have applications in viral marketing, rumor control, etc. and
20 have been extensively studied (cf. [5, 10]).

21 In this paper, we focus on the *adaptive influence maximization* problem, where seed nodes are
22 sequentially selected one by one, and after each seed selection, partial or full diffusion results from
23 the seed are returned as the feedback, which could be used for subsequent seed selections. Two main
24 types of feedback has been proposed and studied before: (a) *full-adoption feedback*, where the entire
25 diffusion process from the seed selected is returned as the feedback, and (b) *myopic feedback*, where
26 only the immediate neighbors activated by the selected seed are returned as the feedback. Under
27 the common independent cascade (IC) model where every edge in the graph has an independent
28 probability of passing influence, Golovin and Krause [6] show that the full-adoption feedback model
29 satisfies the key *adaptive submodularity* property, which enables a simple adaptive greedy algorithm
30 to achieve a $(1 - 1/e)$ approximation to the adaptive optimal solution. However, the IC model with
31 myopic feedback is not adaptive submodular, and Golovin and Krause [6] only conjecture that in
32 this case the adaptive greedy algorithm still guarantees a constant approximation. To the best of our
33 knowledge, this conjecture is still open before our result in this paper, which confirms that indeed
34 adaptive greedy is a constant approximation of the adaptive optimal solution.

35 In particular, our paper presents two sets of related results on adaptive influence maximization with
36 myopic feedback under the IC model. We first study the *adaptivity gap* of the problem (Section 3),

37 which is defined as the ratio between the adaptive optimal solution and the non-adaptive optimal
38 solution, and is an indicator on how useful the adaptivity could be to the problem. We show that the
39 adaptivity gap for our problem is at most 4 (Theorem 1) and at least $e/(e-1)$ (Theorem 2). The
40 proof of the upper bound 4 is the most involved, because the problem is not adaptive submodular, and
41 we have to create a hybrid policy that involves three independent runs of the diffusion process in order
42 to connect between an adaptive policy and a non-adaptive policy. Next we study the approximation
43 ratio with respect to the adaptive optimal solution for both the non-adaptive greedy and adaptive
44 greedy algorithms (Section 4). We show that the approximation ratios of both algorithms are at least
45 $\frac{1}{4}(1 - \frac{1}{e})$ (Theorem 3), which combines the adaptivity upper bound of 4 with the results that both
46 algorithms achieve $(1 - 1/e)$ approximation of the non-adaptive optimal solution (the $(1 - 1/e)$
47 approximation ratio for the adaptive greedy algorithm requires a new proof). We further show that
48 the approximation ratios for both algorithms are at most $\frac{e^2+1}{(e+1)^2} \approx 0.606$, which is strictly less than
49 $1 - 1/e \approx 0.632$, and the approximation ratio of adaptive greedy is at most that of the non-adaptive
50 greedy when considering all graphs (Theorem 4).

51 In summary, our contribution is the systematic study on adaptive influence maximization with myopic
52 feedback under the IC model. We prove both constant upper and lower bounds on the adaptivity
53 gap in this case, and constant upper and lower bounds on the approximation ratios (with respect
54 to the optimal adaptive solution) achieved by non-adaptive greedy and adaptive greedy algorithms.
55 The constant approximation ratio of the adaptive greedy algorithm answers a long-standing open
56 conjecture affirmatively. Our result on the adaptivity gap is the first one on a problem not satisfying
57 adaptive submodularity. Our results also suggest that adaptive greedy may not bring much benefit
58 under the myopic feedback model.

59 Due to the space constraint, full proof details are included in the supplementary material.

60 **Related Work.** Influence maximization as a discrete optimization task is first proposed by Kempe
61 et al. [9], who propose the independent cascade, linear threshold and other models, study their
62 submodularity and the greedy approximation algorithm for the influence maximization task. Since
63 then, influence maximization and its variants have been extensively studied. We refer to recent
64 surveys [5, 10] for the general coverage of this area.

65 Adaptive submodularity is formulated by Golovin and Krause [6] for general stochastic adaptive opti-
66 mization problems, and they show that the adaptive greedy algorithm achieves $1 - 1/e$ approximation
67 if the problem is adaptive monotone and adaptive submodular. They study the influence maximization
68 problem under the IC model as an application, and prove that the full-adoption feedback under the IC
69 model is adaptive submodular. However, in their arXiv version, they show that the myopic feedback
70 version is not adaptive submodular, and they conjecture that adaptive greedy would still achieve a
71 constant approximation in this case.

72 Adaptive influence maximization has been studied in [16, 17, 14, 11, 15]. Tong et al. [16] provide
73 both adaptive greedy and efficient heuristic algorithms for adaptive influence maximization. Their
74 theoretical analysis works for the full-adoption feedback model but has a gap when applied to myopic
75 feedback, which is confirmed by the authors. Yuan and Tang [17] introduce the partial feedback
76 model and develop algorithms that balance the tradeoff between delay and performance, and their
77 partial feedback model does not coincide with the myopic feedback model. Salha et al. [11] consider
78 a different diffusion model where edges can be reactivated at each time step, and they show that
79 myopic feedback under this model is adaptive submodular. Sun et al. [14] study the multi-round
80 adaptive influence maximization problem, where k seeds are selected in each round and at the end of
81 the round the full-adoption feedback is returned. Tong [15] introduces a general feedback model and
82 develops some heuristic algorithms for this model. A different two stage seeding process has also
83 been studied [12, 3, 13], but the model is quite different, since their first stage of selecting a node set
84 X is only to introduce the neighbors of X as seeding candidates for the second stage.

85 Adaptivity gap has been studied by two lines of research. The first line of work utilizes multilinear
86 extension and adaptive submodularity to study adaptivity gaps for the class of stochastic submodular
87 maximization problems and give a $e/(e-1)$ upper bound for matroid constraints [2, 1]. The second
88 line of work [7, 8, 4] studies the stochastic probing problem and proposes the idea of random-walk
89 non-adaptive policy on the decision tree, which partially inspires our analysis. However, their analysis
90 also implicitly depends on adaptive submodularity. In contrast, our result on the adaptivity gap is the
91 first on a problem that does not satisfy adaptive submodularity (see Section 3.1 for more discussions).

92 **2 Model and Problem Definition**

93 **Diffusion Model.** In this paper, we focus on the well known Independent Cascade (IC) model
 94 as the diffusion model. In the IC model, the social network is described by a directed influence
 95 graph $G = (V, E, p)$, where V is the set of nodes ($|V| = n$), $E \subseteq V \times V$ is the set of directed
 96 edges, and each directed edge $(u, v) \in E$ is associated with a probability $p_{uv} \in [0, 1]$. The *live edge*
 97 graph $L = (V, L(E))$ is a random subgraph of G , for any edge $(u, v) \in E$, $(u, v) \in L(E)$ with
 98 independent probability p_{uv} . If $(u, v) \in L(E)$, we say edge (u, v) is *live*, otherwise we say it is
 99 *blocked*. The dynamic diffusion in the IC model is as follows: at time $t = 0$ a live-edge graph L
 100 is sampled and nodes in a seed set $S \subseteq V$ are activated. At every discrete time $t = 1, 2, \dots$, if a
 101 node u was activated at time $t - 1$, then all of u 's out-going neighbors in L are activated at time
 102 t . The propagation continues until there are no more activated nodes at a time step. The dynamic
 103 model can be viewed equivalently as every activated node u has one chance to activate each of its
 104 out-going neighbor v with independent success probability p_{uv} . Given a seed set S , the *influence*
 105 *spread* of S , denoted $\sigma(S)$, is the expected number of nodes activated in the diffusion process from
 106 S , i.e. $\sigma(S) = \mathbb{E}_L[|\Gamma(S, L)|]$, where $\Gamma(S, L)$ is the set of nodes reachable from S in graph L .

107 **Influence Maximization Problem.** Under the IC model, we formalize the influence maximization
 108 (IM) problem in both non-adaptive and adaptive settings. Influence maximization in the non-adaptive
 109 setting follows the classical work of [9], and is defined below.

110 **Definition 1** (Non-adaptive Influence Maximization). Non-adaptive influence maximization is the
 111 *problem of given a directed influence graph $G = (V, E, p)$ with IC model parameters $\{p_{uv}\}_{(u,v) \in E}$*
 112 *and a budget k , finding a seed set S^* of at most k nodes such that the influence spread of S^* , $\sigma(S^*)$,*
 113 *is maximized, i.e. finding $S^* \in \operatorname{argmax}_{S \subseteq V, |S| \leq k} \sigma(S)$.*

114 We formulate influence maximization in the adaptive setting following the framework of [6]. Let O
 115 denote the set of states, which informally correspond to the feedback information in the adaptive
 116 setting. A *realization* ϕ is a function $\phi : V \rightarrow O$, such that for $u \in V$, $\phi(u)$ represents the feedback
 117 obtained when selecting u as a seed node. In this paper, we focus on the *myopic feedback* model [6],
 118 which means the feedback of a node u only contains the status of the out-going edges of u being live
 119 or blocked. Informally it means that after selecting a seed we can only see its one step propagation
 120 effect as the feedback. The realization ϕ then determines the status of every edge in G , and thus
 121 corresponds to a live-edge graph. As a comparison, the *full-adoption feedback* model [6] is such
 122 that for each seed node u , the feedback contains the status of every out-going edge of every node v
 123 that is reachable from u in a live-edge graph L . This means that after selecting a seed u , we can see
 124 the full cascade from u as the feedback. In the full-adoption feedback case, each realization ϕ also
 125 corresponds to a unique live-edge graph. Henceforth, we refer to ϕ as both a realization and a live-
 126 edge graph interchangeably. In the remainder of this section, the terminologies we introduce apply to
 127 both feedback models, unless we explicitly point out which feedback model we are discussing.

128 Let \mathcal{R} denote the set of all realizations. We use Φ to denote a random realization, following the
 129 distribution \mathcal{P} over random live-edge graphs (i.e. each edge $(u, v) \in E$ has an independent probability
 130 of p_{uv} to be live in Φ). Given a subset S and a realization ϕ , we define *influence utility function*
 131 $f : 2^V \times \mathcal{R} \rightarrow \mathbb{R}^+$ as $f(S, \phi) = |\Gamma(S, \phi)|$, where \mathbb{R}^+ is the set of non-negative real numbers. That
 132 is, $f(S, \phi)$ is the number of nodes reachable from S in realization (live-edge graph) ϕ . Then it is
 133 clear that influence spread $\sigma(S) = \mathbb{E}_{\Phi \sim \mathcal{P}}[f(S, \Phi)]$.

134 In the *adaptive influence maximization* problem, we could sequentially select nodes as seeds, and
 135 after selecting one seed node, we could obtain its feedback, and use the feedback to guide further
 136 seed selections. A *partial realization* ψ maps a subset of nodes in V , denoted $\operatorname{dom}(\psi)$ for domain of
 137 ψ , to their states. Partial realization ψ represents the feedback we could obtain after nodes in $\operatorname{dom}(\psi)$
 138 are selected as seeds. For convenience, we also represent ψ as a relation, i.e., $\psi = \{(u, o) \in V \times O :$
 139 $u \in \operatorname{dom}(\psi), o = \psi(u)\}$. We say that a full realization ϕ is *consistent* with a partial realization ψ ,
 140 denoted as $\phi \sim \psi$, if $\phi(u) = \psi(u)$ for every $u \in \operatorname{dom}(\psi)$.

141 An adaptive policy π is a mapping from partial realizations to nodes. Given a partial realization ψ ,
 142 $\pi(\psi)$ represents the next seed node policy π would select when it sees the feedback represented by ψ .
 143 Under a full realization ϕ consistent with ψ , after selecting $\pi(\psi)$, the policy would obtain feedback
 144 $\phi(\pi(\psi))$, and the partial realization would grow to $\psi' = \psi \cup \{(\pi(\psi), \phi(\pi(\psi)))\}$, and policy π could
 145 pick the next seed node $\pi(\psi')$ based on partial realization ψ' . For convenience, we only consider
 146 deterministic policies in this paper, and the results we derived can be easily extend to randomized

147 policies. Let $V(\pi, \phi)$ denote the set of nodes selected by policy π under realization ϕ . For the
 148 adaptive influence maximization problem, we consider the simple cardinality constraint such that
 149 $|V(\pi, \phi)| \leq k$, i.e. the policy only selects at most k nodes. Let $\Pi(k)$ denote the set of such policies.

150 The objective of an adaptive policy π is its *adaptive influence spread*, which is the expected number
 151 of nodes that are activated under policy π . Formally, we define the adaptive influence spread of π as
 152 $\sigma(\pi) = \mathbb{E}_{\Phi \sim \mathcal{P}}[f(V(\pi, \Phi), \Phi)]$. The adaptive influence maximization problem is defined as follows.

153 **Definition 2** (Adaptive Influence Maximization). *Adaptive influence maximization is the problem*
 154 *of given a directed influence graph $G = (V, E, p)$ with IC model parameters $\{p_{uv}\}_{(u,v) \in E}$ and a*
 155 *budget k , finding an adaptive policy π^* that selects at most k seed nodes such that the adaptive*
 156 *influence spread of π^* , $\sigma(\pi^*)$, is maximized, i.e. finding $\pi^* \in \operatorname{argmax}_{\pi \in \Pi(k)} \sigma(\pi)$.*

157 Note that for any fixed seed set S , we can create a policy π_S that always selects set S regardless of
 158 the feedback, which means any non-adaptive solution is a feasible solution for adaptive influence
 159 maximization. Therefore, the optimal adaptive influence spread should be at least as good as the
 160 optimal non-adaptive influence spread, under the same budget constraint.

161 **Adaptivity Gap.** Since the adaptive policy is usually hard to design and analyze and the adaptive
 162 interaction process may also be slow in practice, a fundamental question for adaptive stochastic
 163 optimization problems is whether adaptive algorithms are really superior to non-adaptive algorithms.
 164 The *adaptivity gap* measures the gap between the optimal adaptive solution and the optimal non-
 165 adaptive solution. More concretely, if we use $\operatorname{OPT}_N(G, k)$ (resp. $\operatorname{OPT}_A(G, k)$) to denote the
 166 influence spread of the optimal non-adaptive (resp. adaptive) solution for the IM problem in an
 167 influence graph G under the IC model with seed budget k , then we have the following definition.

168 **Definition 3** (Adaptivity Gap for IM). *The adaptivity gap in the IC model is defined as the supremum*
 169 *ratio of the influence spread between the optimal adaptive policy and the optimal non-adaptive policy,*
 170 *over all possible influence graphs and seed set size k , i.e.,*

$$\sup_{G, k} \frac{\operatorname{OPT}_A(G, k)}{\operatorname{OPT}_N(G, k)}. \quad (1)$$

171 **Submodularity and Adaptive Submodularity.** Non-adaptive influence maximization is often
 172 solved via submodular function maximization technique. A set function $f : 2^V \rightarrow \mathbb{R}$ is *submodular*
 173 if for all $S \subseteq T \subseteq V$ and all $u \in V \setminus T$, $f(S \cup \{u\}) - f(S) \geq f(T \cup \{u\}) - f(T)$. Set function f
 174 is monotone if for all $S \subseteq T \subseteq V$, $f(S) \leq f(T)$. Kempe et al. [9] show that the influence spread
 175 function $\sigma(S)$ under the IC model is monotone and submodular, and thus a simple (non-adaptive)
 176 greedy algorithm achieves a $(1 - \frac{1}{e})$ approximation of the optimal (non-adaptive) solution, assuming
 177 function evaluation $\sigma(S)$ is given by an oracle.

178 Golovin and Krause [6] define *adaptive submodularity* for the adaptive stochastic optimization
 179 framework. In the context of adaptive influence maximization, adaptive submodularity can be defined
 180 as follows. Given a utility function f , for any partial realization ψ and a node $u \notin \operatorname{dom}(\psi)$, we define
 181 the marginal gain of u given ψ as $\Delta_f(u | \psi) = \mathbb{E}_{\Phi \sim \mathcal{P}}[f(\operatorname{dom}(\psi) \cup \{u\}, \Phi) - f(\operatorname{dom}(\psi), \Phi) | \Phi \sim \psi]$,
 182 i.e. the expected marginal gain on influence spread when adding u to the partial realization ψ . A
 183 partial realization ψ is a *sub-realization* of another partial realization ψ' if $\psi \subseteq \psi'$ when treating
 184 both as relations. We say that the utility function f is *adaptive submodular* with respect to \mathcal{P} if
 185 for any two fixed partial realizations ψ and ψ' such that $\psi \subseteq \psi'$, for any $u \notin \operatorname{dom}(\psi')$, we have
 186 $\Delta_f(u | \psi) \geq \Delta_f(u | \psi')$, that is, the marginal influence spread of a node given more feedback is
 187 at most its marginal influence spread given less feedback. We say that f is *adaptive monotone* with
 188 respect to \mathcal{P} if for any partial realization ψ with $\Pr_{\Phi \sim \mathcal{P}}(\Phi \sim \psi) > 0$, $\Delta_f(u | \psi) \geq 0$.

189 Golovin and Krause [6] show that the influence utility function under the IC model with full adoption
 190 feedback is adaptive monotone and adaptive submodular, and thus the adaptive greedy algorithm
 191 achieves $(1 - \frac{1}{e})$ approximation of the adaptive optimal solution. However, they show that the
 192 influence utility function under the IC model with myopic feedback is not adaptive submodular. They
 193 conjecture that the adaptive greedy policy still provides a constant approximation. In this paper, we
 194 show that the adaptive greedy policy provides a $\frac{1}{4}(1 - \frac{1}{e})$ approximation, and thus finally address
 195 this conjecture affirmatively.

196 **3 Adaptivity Gap in Myopic Feedback Model**

197 In this section, we analyze the adaptivity gap for influence maximization problems under the myopic
 198 feedback model and derive both upper and lower bounds.

199 **3.1 Upper Bound on the Adaptivity Gap**

200 Our main result is an upper bound on the adaptivity gap for myopic feedback models, which is
 201 formally stated below.

202 **Theorem 1.** *Under the IC model with myopic feedback, the adaptivity gap for the influence maxi-
 203 mization problem is at most 4.*

204 **Proof outline.** We now outline the main ideas and the structure of the proof of Theorem 1. The
 205 main idea is to show that for each adaptive policy π , we could construct a non-adaptive randomized
 206 policy $\mathcal{W}(\pi)$, such that the adaptive influence spread $\sigma(\pi)$ is at most four times the non-adaptive
 207 influence spread of $\mathcal{W}(\pi)$, denoted $\sigma(\mathcal{W}(\pi))$. This would immediately imply Theorem 1. The
 208 non-adaptive policy $\mathcal{W}(\pi)$ is constructed by viewing adaptive policy π as a decision tree with leaves
 209 representing the final seed set selected (Definition 4), and $\mathcal{W}(\pi)$ simply samples such a seed set
 210 based on the distribution of the leaves (Definition 5). The key to connect $\sigma(\pi)$ with $\sigma(\mathcal{W}(\pi))$ is
 211 by introducing a fictitious hybrid policy $\bar{\pi}$, such that $\sigma(\pi) \leq \bar{\sigma}(\bar{\pi}) \leq 4\sigma(\mathcal{W}(\pi))$, where $\bar{\sigma}(\bar{\pi})$ is
 212 the *aggregate adaptive influence spread* (defined in Eqs. (2) and (3)). Intuitively, $\bar{\pi}$ works on three
 213 independent realizations Φ^1, Φ^2, Φ^3 , such that it adaptively selects seeds just as π working on Φ^1 ,
 214 but each selected seed has three independent chances to activate its out-neighbors accordingly the
 215 union of Φ^1, Φ^2, Φ^3 . The inequality $\sigma(\pi) \leq \bar{\sigma}(\bar{\pi})$ is immediate and the main effort is on proving
 216 $\bar{\sigma}(\bar{\pi}) \leq 4\sigma(\mathcal{W}(\pi))$.

217 To do so, we first introduce general notations $\sigma^t(S)$ and $\sigma^t(\pi)$ with $t = 1, 2, 3$, where $\sigma^t(S)$ is the
 218 *t-th aggregate influence spread* for a seed set S and $\sigma^t(\pi)$ is the *t-th aggregate adaptive influence
 219 spread* for an adaptive policy π , and they mean that all seed nodes have t independent chances
 220 to activate their out-neighbors. Obviously, $\bar{\sigma}(\bar{\pi}) = \sigma^3(\pi)$ and $\sigma(\mathcal{W}(\pi)) = \sigma^1(\mathcal{W}(\pi))$. We then
 221 represent $\sigma^t(S)$ and $\sigma^t(\pi)$ as a summation of k non-adaptive marginal gains $\Delta_{f^t}(u | \text{dom}(\psi^1))$'s
 222 and adaptive marginal gains $\Delta_{f^t}(u | \psi^1)$'s, respectively (Definition 6 and Lemma 1), with respect to
 223 the different levels of the decision tree. Next, we establish the key connection between the adaptive
 224 marginal gain and the nonadaptive marginal gain (Lemma 3): $\Delta_{f^3}(u | \psi^1) \leq 2\Delta_{f^2}(u | \text{dom}(\psi^1))$.
 225 This immediately implies that $\sigma^3(\pi) \leq 2\sigma^2(\mathcal{W}(\pi))$. Finally, we prove that the t -th aggregate non-
 226 adaptive influence spread $\sigma^t(S)$ is bounded by $t \cdot \sigma(S)$, which implies that $\sigma^2(\mathcal{W}(\pi)) \leq 2\sigma(\mathcal{W}(\pi))$.
 227 This concludes the proof.

228 We remark that our introduction of the hybrid policy $\bar{\pi}$ is inspired by the analysis in [4], which shows
 229 that the adaptivity gap for the *stochastic multi-value probing (SMP)* problem is at most 2. However,
 230 our analysis is more complicated than theirs and thus is novel in several aspects. First, the SMP
 231 problem is simpler than our problem, with the key difference being that SMP is adaptive submodular
 232 but our problem is not. Therefore, we cannot apply their way of inductive reasoning that implicitly
 233 relies on adaptive submodularity. Instead, we have to use our marginal gain representation and redo
 234 the bounding analysis carefully based on the (non-adaptive) submodularity of the influence utility
 235 function on live-edge graphs. Moreover, our influence utility function is also sophisticated and we
 236 have to use three independent realizations in order to apply the submodularity on live-edge graphs,
 237 which results in an adaptivity bound of 4, while their analysis only needs two independent realizations
 238 to achieve a bound of 2. We now provide the technical proof of Theorem 1. We first formally define
 239 the decision tree representation.

240 **Definition 4** (Decision tree representation for adaptive policy). *An adaptive policy π can be seen as
 241 a decision tree $\mathcal{T}(\pi)$, where each node s of $\mathcal{T}(\pi)$ corresponds to a partial realization ψ_s , with the
 242 root being the empty partial realization, and node s' is a child of s if $\psi_{s'} = \psi_s \cup \{\pi(\psi_s), \phi(\pi(\psi_s))\}$
 243 for some realization $\phi \sim \psi_s$. Each node s is associated with a probability p_s , which is the probability
 244 that the policy π generates partial realization ψ_s , i.e. the probability that the policy would walk on
 245 the tree from the root to node s .*

246 Next we define the non-adaptive randomized policy $\mathcal{W}(\pi)$, which randomly selects a leaf of $\mathcal{T}(\pi)$.

247 **Definition 5** (Random-walk non-adaptive policy [8]). For any adaptive policy π , let $\mathcal{L}(\pi)$ denote the
 248 set of leaves of $\mathcal{T}(\pi)$. Then we construct a randomized non-adaptive policy $\mathcal{W}(\pi)$ as follows: for
 249 any leaf $\ell \in \mathcal{L}(\pi)$, $\mathcal{W}(\pi)$ picks leaf ℓ with probability p_ℓ and selects $\text{dom}(\psi_\ell)$ as the seed set.

250 Before proceeding further with our analysis, we introduce some notations for the myopic feedback
 251 model. In the myopic feedback model, we notice that the state spaces for all nodes are mutually
 252 independent and disjoint. Thus we could decompose the realization space \mathcal{R} into independent
 253 subspace, $\mathcal{R} = \times_{u \in V} O_u$, where O_u is the set of all possible states for node u . For any full realization
 254 ϕ (resp. partial realization ψ), we would use ϕ_S (resp. ψ_S) to denote the feedback for the node set
 255 $S \subseteq V$. Note that ϕ_S and ψ_S are partial realizations with domain S . Similarly, we would also use \mathcal{P}_S
 256 to denote the probability space $\times_{u \in S} \mathcal{P}_u$, where \mathcal{P}_u is the probability distribution over O_u (i.e. each
 257 out-going edge (u, v) of u is live with independent probability p_{uv}). With a slight abuse of notation,
 258 we further use ϕ_S (resp. ψ_S) to denote the set of live edges leaving from S under ϕ (resp. ψ). Then
 259 we could use notation $\phi_S^1 \cup \phi_S^2$ to represent the union of live-edges from ϕ^1 and ϕ^2 leaving from S ,
 260 and similarly $\psi^1 \cup \psi^2$ with $\text{dom}(\psi) = S$.

261 **Construction for hybrid policy.** For any adaptive policy π , we define a fictitious hybrid policy $\bar{\pi}$
 262 that works on three independent random realizations Φ^1, Φ^2 and Φ^3 simultaneously, thinking about
 263 them as from three copies of the graphs G_1, G_2 and G_3 . Note that $\bar{\pi}$ is not a real adaptive policy
 264 — it is only used for our analytical purpose to build connections between the adaptive policy π and
 265 the non-adaptive policy $\mathcal{W}(\pi)$. In terms of adaptive seed selection, $\bar{\pi}$ acts exactly the same as π
 266 on G_1 , responding to partial realizations ψ^1 obtained so far from the full realization Φ^1 of G_1 , and
 267 disregarding the realizations Φ^2 and Φ^3 . However, the difference is when we define adaptive influence
 268 spread for $\bar{\pi}$, we aggregate the three partial realizations on the seed set together. More precisely, for
 269 any $t = 1, 2, 3$, we define the t -th aggregate influence utility function as $f^t : 2^V \times \mathcal{R}^t \rightarrow \mathbb{R}^+$

$$f^t(S, \phi^1, \dots, \phi^t) := f\left(S, (\cup_{i \in [t]} \phi_S^i, \phi_{V \setminus S}^1)\right), \quad (2)$$

270 where $(\cup_{i \in [t]} \phi_S^i, \phi_{V \setminus S}^1)$ means a new realization ϕ' where on set S its set of out-going live-edges is
 271 the same as union of ϕ^1, \dots, ϕ^t and on set $V \setminus S$, its set of out-going live-edges is the same as ϕ^1 , and
 272 f is the original influence utility function defined in Section 2. The objective of the hybrid policy $\bar{\pi}$ is
 273 then defined as the adaptive influence spread under policy $\bar{\pi}$, i.e.,

$$\begin{aligned} \bar{\sigma}(\bar{\pi}) &:= \mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} [f^3(V(\pi, \Phi^1), \Phi^1, \Phi^2, \Phi^3)] \\ &= \mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} \left[f\left(V(\pi, \Phi^1), (\Phi_{V(\pi, \Phi^1)}^1 \cup \Phi_{V(\pi, \Phi^1)}^2 \cup \Phi_{V(\pi, \Phi^1)}^3, \Phi_{V \setminus V(\pi, \Phi^1)}^1)\right) \right]. \end{aligned} \quad (3)$$

274 In other words, the adaptive influence spread of the hybrid policy $\bar{\pi}$ is the influence spread of seed
 275 nodes $V(\pi, \Phi^1)$ selected in graph G_1 by policy π , where the live-edge graph on the seed set part
 276 $V(\pi, \Phi^1)$ is the union of live-edge graphs of G_1, G_2 and G_3 , and the live-edge graph on the non-seed
 277 set part is only that of G_1 . It can also be viewed as each seed node has three independent chances to
 278 activate its out-neighbors. Since the hybrid policy $\bar{\pi}$ acts the same as policy π on influence graph G_1 ,
 279 we can easily conclude:

280 **Claim 1.** $\bar{\sigma}(\bar{\pi}) \geq \sigma(\pi)$.

281 We also define t -th aggregate influence spread for a seed set S , $\sigma^t(S)$, as $\sigma^t(S) =$
 282 $\mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} [f^t(S, \Phi^1, \dots, \Phi^t)]$. Then, for the random-walk non-adaptive policy $\mathcal{W}(\pi)$, we define
 283 $\sigma^t(\mathcal{W}(\pi)) = \sum_{\ell \in \mathcal{L}(\pi)} p_\ell \cdot \sigma^t(\text{dom}(\psi_\ell))$, that is, the t -th aggregate influence spread of $\mathcal{W}(\pi)$ is the
 284 average t -th aggregate influence spread of seed nodes selected by $\mathcal{W}(\pi)$ according to distribution
 285 of the leaves in the decision tree $\mathcal{T}(\pi)$. Similarly, we define the t -th aggregate adaptive influence
 286 spread for an adaptive policy π as $\sigma^t(\pi) = \mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} [f^t(V(\pi, \Phi^1), \Phi^1, \dots, \Phi^t)]$. Note that
 287 $\bar{\sigma}(\bar{\pi}) = \sigma^3(\pi)$.

288 Now, we could give a definition for the conditional expected marginal gain for the aggregate influence
 289 utility function f^t over live-edge graph distributions.

290 **Definition 6.** The expected non-adaptive marginal gain of u given set S under f^t is defined as:

$$\Delta_{f^t}(u | S) = \mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} [f^t(S \cup \{u\}, \Phi^1, \dots, \Phi^t) - f^t(S, \Phi^1, \dots, \Phi^t)]. \quad (4)$$

291 *The expected adaptive marginal gain of u given partial realization ψ^1 under f^t is defined as:*

$$\Delta_{f^t}(u \mid \psi^1) = \mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} [f^t(\text{dom}(\psi^1) \cup \{u\}, \Phi^1, \dots, \Phi^t) - f^t(\text{dom}(\psi^1), \Phi^1, \dots, \Phi^t) \mid \Phi^1 \sim \psi^1].$$
 (5)

292 The following lemma connects $\sigma^t(\pi)$ (and thus $\bar{\sigma}(\bar{\pi})$) with adaptive marginal gain $\Delta_{f^t}(u \mid \psi)$, and
 293 connects $\sigma^t(\mathcal{W}(\pi))$ with non-adaptive marginal gain $\Delta_{f^t}(u \mid S)$. Let \mathcal{P}_i^π denote the probability
 294 distribution over nodes at depth i of the decision $\mathcal{T}(\pi)$. The proof is by applying telescoping series to
 295 convert influence spread into the sum of marginal gains.

296 **Lemma 1.** *For any adaptive policy π , and $t \geq 1$, we have*

$$\sigma^t(\pi) = \sum_{i=0}^{k-1} \mathbb{E}_{s \sim \mathcal{P}_i^\pi} [\Delta_{f^t}(\pi(\psi_s) \mid \psi_s)], \text{ and } \sigma^t(\mathcal{W}(\pi)) = \sum_{i=0}^{k-1} \mathbb{E}_{s \sim \mathcal{P}_i^\pi} [\Delta_{f^t}(\pi(\psi_s) \mid \text{dom}(\psi_s))].$$

297 The next lemma bounds two intermediate adaptive marginal gains to be used for Lemma 3. The
 298 proof crucially depend on (a) the independence of realizations Φ^1, Φ^2, Φ^3 , (b) the independence of
 299 feedback of different selected seed nodes, and (c) the submodularity of the influence utility function
 300 on live-edge graphs.

301 **Lemma 2.** *Let $S = \text{dom}(\psi^1)$ and $S^+ = S \cup \{u\}$ for any partial realization ψ^1 and any $u \notin$
 302 $\text{dom}(\psi^1)$. Then we have*

$$\begin{aligned} & \mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \right) \right. \\ & \quad \left. - f \left(S, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_{V \setminus S}^1) \mid \Phi^1 \sim \psi^1 \right) \right] \leq \Delta_{f^2}(u \mid S). \end{aligned} \quad (6)$$

303

$$\begin{aligned} & \mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S^+}^1) \right) \right. \\ & \quad \left. - f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \mid \Phi^1 \sim \psi^1 \right) \right] \leq \Delta_{f^2}(u \mid S). \end{aligned} \quad (7)$$

304 Combining the two inequalities above, we obtain the following key lemma essential, which bounds
 305 the adaptive marginal gain $\Delta_{f^3}(u \mid \psi^1)$ with the non-adaptive marginal gain $\Delta_{f^2}(u \mid \text{dom}(\psi^1))$.

306 **Lemma 3.** *For any partial realization ψ^1 and node $u \notin \text{dom}(\psi^1)$, we have*

$$\Delta_{f^3}(u \mid \psi^1) \leq 2\Delta_{f^2}(u \mid \text{dom}(\psi^1)). \quad (8)$$

307 The next lemma gives an upper bound on the t -th aggregate (non-adaptive) influence spread $\sigma^t(S)$
 308 using the original influence spread $\sigma(S)$. The idea of the proof is that each seed node in S has t
 309 independent chances to active its out-neighbors, but afterwards the diffusion is among nodes not in S
 310 as in the original diffusion.

311 **Lemma 4.** *For any $t \geq 1$ and any subset $S \subseteq V$, $\sigma^t(S) \leq t \cdot \sigma(S)$.*

312 *Proof of Theorem 1.* It is enough to show that for every adaptive policy π , $\sigma(\pi) \leq 4\sigma(\mathcal{W}(\pi))$.
 313 This is done by the following derivation sequence: $\sigma(\pi) \leq \bar{\sigma}(\bar{\pi}) = \sigma^3(\pi) =$
 314 $\sum_{i=0}^{k-1} \mathbb{E}_{s \in \mathcal{P}_i^\pi} [\Delta_{f^3}(\pi(\psi_s) \mid \psi_s)] \leq \sum_{i=0}^{k-1} \mathbb{E}_{s \in \mathcal{P}_i^\pi} [2\Delta_{f^2}(\pi(\psi_s) \mid \text{dom}(\psi_s))] = 2\sigma^2(\mathcal{W}(\pi)) \leq$
 315 $4\sigma(\mathcal{W}(\pi))$, where the first inequality is by Claim 1, the second and the third equalities are by
 316 Lemma 1, the second inequality is by Lemma 3 and the last inequality is by Lemma 4. \square

317 3.2 Lower bound

318 Next, we proceed to give a lower bound on the adaptivity gap for the influence maximization problem
 319 in the myopic feedback model. Our result is stated as follow:

320 **Theorem 2.** *Under the IC model with myopic feedback, the adaptivity gap for the influence maxi-
 321 mization problem is at least $e/(e-1)$.*

322 *Proof Sketch.* We construct a bipartite graph $G = (L, R, E, p)$ with $|L| = \binom{m^3}{m^2}$ and $|R| = m^3$. For
 323 each subset $X \subset R$ with $|X| = m^2$, there is exactly one node $u \in L$ that connects to all nodes in X .
 324 We show that for any $\epsilon > 0$, there is a large enough m such that in the above graph with parameter m
 325 the adaptivity gap is at least $e/(e-1) - \epsilon$. \square

326 4 Adaptive and Non-Adaptive Greedy Algorithms

327 In this section, we consider two prevalent algorithms — the *greedy* algorithm and the *adaptive greedy*
 328 algorithm for the influence maximization problem. To the best of our knowledge, we provide the first
 329 approximation ratio of these algorithms with respect to the adaptive optimal solution in the IC model
 330 with myopic feedback. We formally describe the algorithms in figure 1.

<p>Greedy Algorithm: $S = \emptyset$ while $S < k$ do $u = \operatorname{argmax}_{u \in V \setminus S} \Delta_f(u S)$ $S = S \cup \{u\}$ end while return S</p>	<p>Adaptive Greedy Algorithm: $S = \emptyset, \Psi = \emptyset$ while $S < k$ do $u = \operatorname{argmax}_{u \in V \setminus S} \Delta_f(u \Psi)$ Select u as seed and observe $\Phi(u)$. $S = S \cup \{u\}, \Psi = \Psi \cup \{(u, \Phi(u))\}$ end while</p>
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Figure 1: Description for *greedy* and *adaptive greedy*.

331 Our main result is summarized below.

332 **Theorem 3.** *Both greedy and adaptive greedy are $\frac{1}{4}(1 - \frac{1}{e})$ approximate to the optimal adaptive*
 333 *policy under the IC model with myopic feedback.*

334 *Proof Sketch.* The proof for the non-adaptive greedy algorithm is straightforward since the greedy
 335 algorithm provides a $(1 - \frac{1}{e})$ approximation to the non-adaptive optimal solution, which by Theorem 1
 336 is at least $\frac{1}{4}$ of the adaptive optimal solution. For the adaptive greedy algorithm, we need to separately
 337 prove that it also provides a $(1 - \frac{1}{e})$ approximation to the non-adaptive optimal solution, and then the
 338 result is immediate similar to the non-adaptive greedy algorithm. \square

339 Theorem 3 shows that greedy and adaptive greedy can achieve at least an approximation ratio of
 340 $\frac{1}{4}(1 - \frac{1}{e})$ with respect to the adaptive optimal solution. We further show that their approximation
 341 ratio is at most $\frac{e^2+1}{(e+1)^2} \approx 0.606$, which is strictly less than $1 - 1/e \approx 0.632$. To do so, we first
 342 present an example for non-adaptive greedy with approximation ratio at most $\frac{e^2+1}{(e+1)^2}$. Next, we show
 343 that myopic feedback does not help much to adaptive greedy, in that the approximation ratio for the
 344 non-adaptive greedy algorithm is no worse than adaptive greedy, when considering over all graphs.
 345 Combining with the first observation, we also achieve the result for the adaptive greedy algorithm.

346 **Theorem 4.** *The approximation ratio for greedy and adaptive greedy is no better than $\frac{e^2+1}{(e+1)^2} \approx$*
 347 *0.606, which is strictly less than $1 - 1/e \approx 0.632$. Moreover, the approximation ratio of adaptive*
 348 *greedy is at most that of the non-adaptive greedy, when considering all influence graphs.*

349 5 Conclusion and Future Work

350 In this paper, we systematically study the adaptive influence maximization problem with myopic
 351 feedback under the independent cascade model, and provide constant upper and lower bounds on
 352 the adaptivity gap and the approximation ratios of the non-adaptive greedy and adaptive greedy
 353 algorithms. There are a number of future directions to continue this line of research. First, there is
 354 still a gap between the upper and lower bound results in this paper, and thus how to close this gap is
 355 the next challenge. Second, our result suggests that adaptive greedy may not bring much benefit under
 356 the myopic feedback model, so are there other adaptive algorithms that could do much better? Third,
 357 for the IC model with full-adoption feedback, because the feedback on different seed nodes may be
 358 correlated, existing adaptivity gap results in [1, 4] cannot be applied, and thus its adaptivity gap is
 359 still open even though it is adaptive submodular. One may also explore beyond the IC model, and
 360 study adaptive solutions for other models such as the linear threshold model, general threshold model
 361 etc.[9]. Finally, scalable algorithms for adaptive influence maximization is also worth to investigate.

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407 **Appendix**

408 We include the missing proofs in this appendix. For convenience, we restate the lemmas and theorems
409 that we prove here.

410 **A Missing Proofs of Section 3.1, Adaptivity Upper Bound**

411 **Lemma 1.** *For any adaptive policy π , and $t \geq 1$, we have*

$$\sigma^t(\pi) = \sum_{i=0}^{k-1} \mathbb{E}_{s \sim \mathcal{P}_i^\pi} [\Delta_{f^t}(\pi(\psi_s) \mid \psi_s)], \text{ and } \sigma^t(\mathcal{W}(\pi)) = \sum_{i=0}^{k-1} \mathbb{E}_{s \sim \mathcal{P}_i^\pi} [\Delta_{f^t}(\pi(\psi_s) \mid \text{dom}(\psi_s))].$$

412 *Proof.* We first prove the equality on $\sigma^t(\pi)$. Let $V(\pi, \Phi)_{:i}$ (resp. $V(\pi, \Phi)_i$) denote the first i nodes
413 (resp. the i^{th} node) selected by policy π under realization Φ .

414 Then we have

$$\begin{aligned} & \sum_{i=0}^{k-1} \mathbb{E}_{s \sim \mathcal{P}_i^\pi} [\Delta_{f^t}(\pi(\psi_s) \mid \psi_s)] \\ &= \sum_{i=0}^{k-1} \mathbb{E}_{s \sim \mathcal{P}_i^\pi} \left[\mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} [f^t(\text{dom}(\psi_s) \cup \pi(\psi_s), \Phi^1, \dots, \Phi^t) - f^t(\text{dom}(\psi_s), \Phi^1, \dots, \Phi^t) \mid \Phi^1 \sim \psi_s] \right] \\ &= \sum_{i=0}^{k-1} \mathbb{E}_{\Phi^2, \dots, \Phi^t \sim \mathcal{P}} \left[\mathbb{E}_{s \sim \mathcal{P}_i^\pi} \left[\mathbb{E}_{\Phi^1 \sim \mathcal{P}} [f^t(\text{dom}(\psi_s) \cup \pi(\psi_s), \Phi^1, \dots, \Phi^t) - f^t(\text{dom}(\psi_s), \Phi^1, \dots, \Phi^t) \mid \Phi^1 \sim \psi_s] \right] \right] \\ &= \sum_{i=0}^{k-1} \mathbb{E}_{\Phi^2, \dots, \Phi^t \sim \mathcal{P}} \left[\mathbb{E}_{\Phi^1 \sim \mathcal{P}} [(f^t(V(\pi, \Phi^1)_{:i} \cup V(\pi, \Phi^1)_{i+1}, \Phi^1, \dots, \Phi^t) - f^t(V(\pi, \Phi^1)_{:i}, \Phi^1, \dots, \Phi^t))] \right] \\ &= \mathbb{E}_{\Phi^2, \dots, \Phi^t \sim \mathcal{P}} \left[\mathbb{E}_{\Phi^1 \sim \mathcal{P}} \left[\sum_{i=0}^{k-1} (f^t(V(\pi, \Phi^1)_{:i} \cup V(\pi, \Phi^1)_{i+1}, \Phi^1, \dots, \Phi^t) - f^t(V(\pi, \Phi^1)_{:i}, \Phi^1, \dots, \Phi^t)) \right] \right] \\ &= \mathbb{E}_{\Phi^2, \dots, \Phi^t \sim \mathcal{P}} \left[\mathbb{E}_{\Phi^1 \sim \mathcal{P}} [f^t(V(\pi, \Phi^1), \Phi^1, \dots, \Phi^t)] \right] \\ &= \sigma^t(\pi) \end{aligned}$$

415 The third equality above is by the law of total expectation, and notice that for any tree node s in $\mathcal{T}(\pi)$
416 and any random realization $\Phi \sim \psi_s$, we have $V(\pi, \Phi)_{:i} = \text{dom}(\psi_s)$ and $V(\pi, \Phi)_{i+1} = \pi(\psi_s)$.

417 Next, we prove the equality on $\sigma^t(\mathcal{W}(\pi))$.

$$\begin{aligned} & \sum_{i=0}^{k-1} \mathbb{E}_{s \sim \mathcal{P}_i^\pi} [\Delta_{f^t}(\pi(\psi_s) \mid \text{dom}(\psi_s))] \\ &= \sum_{i=0}^{k-1} \mathbb{E}_{s \sim \mathcal{P}_i^\pi} \left[\mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} [f^t(\text{dom}(\psi_s) \cup \pi(\psi_s), \Phi^1, \dots, \Phi^t) - f^t(\text{dom}(\psi_s), \Phi^1, \dots, \Phi^t)] \right] \\ &= \sum_{i=0}^{k-1} \mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} \left[\mathbb{E}_{s \sim \mathcal{P}_i^\pi} [f^t(\text{dom}(\psi_s) \cup \pi(\psi_s), \Phi^1, \dots, \Phi^t) - f^t(\text{dom}(\psi_s), \Phi^1, \dots, \Phi^t)] \right] \\ &= \sum_{i=0}^{k-1} \mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} \left[\mathbb{E}_{\Phi \sim \mathcal{P}} [f^t(V(\pi, \Phi)_{:i} \cup V(\pi, \Phi)_{i+1}, \Phi^1, \dots, \Phi^t) - f^t(V(\pi, \Phi)_{:i}, \Phi^1, \dots, \Phi^t)] \right] \\ &= \mathbb{E}_{\Phi \sim \mathcal{P}} \left[\mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} \left[\sum_{i=0}^{k-1} (f^t(V(\pi, \Phi)_{:i} \cup V(\pi, \Phi)_{i+1}, \Phi^1, \dots, \Phi^t) - f^t(V(\pi, \Phi)_{:i}, \Phi^1, \dots, \Phi^t)) \right] \right] \\ &= \mathbb{E}_{\Phi \sim \mathcal{P}} \left[\mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} [f^t(V(\pi, \Phi), \Phi^1, \dots, \Phi^t)] \right] \end{aligned}$$

$$\begin{aligned}
&= \mathbb{E}_{\Phi \sim \mathcal{P}} [\sigma^t(V(\pi, \Phi))] \\
&= \sigma^t(\mathcal{W}(\pi)).
\end{aligned}$$

418 The third equality above is because the distribution of $\text{dom}(\psi_s)$ and $\pi(\psi_s)$ with $s \sim \mathcal{P}_i^\pi$ is exactly the
419 same as the distribution of $V(\pi, \Phi)_{:i}$ and $V(\pi, \Phi)_{i+1}$ with $\Phi \sim \mathcal{P}$. Note that this Φ is independent
420 of Φ^1, \dots, Φ^t . The last equality is because the distribution of $V(\pi, \Phi)$ with $\Phi \sim \mathcal{P}$ is exactly
421 the distribution of the seed sets taken from the leaves of $\mathcal{T}(\pi)$, which exactly corresponds to the
422 random-walk non-adaptive policy $\mathcal{W}(\pi)$. \square

423 **Lemma 2.** *Let $S = \text{dom}(\psi^1)$ and $S^+ = S \cup \{u\}$ for any partial realization ψ^1 and any $u \notin$
424 $\text{dom}(\psi^1)$. Then we have*

$$\begin{aligned}
&\mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \right) \right. \\
&\quad \left. - f \left(S, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_{V \setminus S}^1) \right) \mid \Phi^1 \sim \psi^1 \right] \leq \Delta_{f^2}(u \mid S). \tag{6}
\end{aligned}$$

425

$$\begin{aligned}
&\mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S^+}^1) \right) \right. \\
&\quad \left. - f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \right) \mid \Phi^1 \sim \psi^1 \right] \leq \Delta_{f^2}(u \mid S). \tag{7}
\end{aligned}$$

426 *Proof.* We first prove Inequality (6). To do so, we first expand the RHS of Eq. (6),

$$\begin{aligned}
\Delta_{f^2}(u \mid S) &= \mathbb{E}_{\Phi^2, \Phi^3 \sim \mathcal{P}} [f^2(S^+, \Phi^2, \Phi^3) - f^2(S, \Phi^2, \Phi^3)] \\
&= \mathbb{E}_{\Phi^2, \Phi^3 \sim \mathcal{P}} \left[f \left(S^+, (\Phi_S^2 \cup \Phi_S^3, \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S^+}^2) \right) - f \left(S, (\Phi_S^2 \cup \Phi_S^3, \Phi_{V \setminus S^+}^2) \right) \right] \\
&= \mathbb{E}_{\Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^2, \Phi_u^3 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S^+}^2 \sim \mathcal{P}_{V \setminus S^+}} \left[f \left(S^+, (\Phi_S^2 \cup \Phi_S^3, \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S^+}^2) \right) - \right. \right. \right. \\
&\quad \left. \left. \left. f \left(S, (\Phi_S^2 \cup \Phi_S^3, \Phi_{V \setminus S^+}^2) \right) \right] \right] \right]. \tag{9}
\end{aligned}$$

427 The third equality above holds because $\Phi_S^2, \Phi_S^3, \Phi_u^2, \Phi_u^3, \Phi_{V \setminus S^+}^2, \Phi_{V \setminus S^+}^3$ are mutually independent,
428 and $\Phi_{V \setminus S^+}^3$ does not appear inside the expectation term. Next, we expand the LHS of Eq. (6),

LHS of Eq. (6)

$$\begin{aligned}
&= \mathbb{E}_{\Phi_S^1, \Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^1, \Phi_u^2 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S^+}^1 \sim \mathcal{P}_{V \setminus S^+}} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \right) \right. \right. \right. \\
&\quad \left. \left. \left. - f \left(S, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1, \Phi_{V \setminus S^+}^1) \right) \mid \Phi^1 \sim \psi^1 \right] \right] \right] \\
&= \mathbb{E}_{\Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^1, \Phi_u^2 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S^+}^1 \sim \mathcal{P}_{V \setminus S^+}} \left[f \left(S^+, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \right) \right. \right. \right. \\
&\quad \left. \left. \left. - f \left(S, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1, \Phi_{V \setminus S^+}^1) \right) \right] \right] \right]. \\
&= \mathbb{E}_{\Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^1, \Phi_u^3 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S^+}^1 \sim \mathcal{P}_{V \setminus S^+}} \left[f \left(S^+, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^3, \Phi_{V \setminus S^+}^1) \right) \right. \right. \right. \\
&\quad \left. \left. \left. - f \left(S, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1, \Phi_{V \setminus S^+}^1) \right) \right] \right] \right]. \\
&= \mathbb{E}_{\Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^2, \Phi_u^3 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S^+}^1 \sim \mathcal{P}_{V \setminus S^+}} \left[f \left(S^+, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S^+}^1) \right) \right. \right. \right.
\end{aligned}$$

$$- f \left(S, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^2, \Phi_{V \setminus S}^2) \right) \Big] \Big] \Big]. \quad (10)$$

429 The first equality above holds because all these random variables are independent. The second
 430 equality above holds because $\Phi_S^1 = \psi^1$ implied by $\Phi^1 \sim \psi^1$. In the third equality, we replace $\Phi_{V \setminus S}^1$
 431 with $\Phi_{V \setminus S}^2$ and replace Φ_u^2 with Φ_u^3 , because they follow the same probability distributions and are
 432 independent to the other distributions. In the last equality, we replace Φ_u^1 with Φ_u^2 .

433 Comparing Eq. (9) and Eq. (10), we know that it suffices to prove that for any fixed partial realizations
 434 $\phi_S^2, \phi_S^3, \phi_u^2, \phi_u^3, \phi_{V \setminus S}^2$,

$$\begin{aligned} & f \left(S^+, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2) \right) - f \left(S, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2) \right) \\ & \leq f \left(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2) \right) - f \left(S, (\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2) \right). \end{aligned} \quad (11)$$

435 Consider any node $v \in \Gamma(S^+, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2)) \setminus \Gamma(S, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2))$,
 436 we have the following observations: (1) under the realization $(\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2)$ (or
 437 equivalently its live-edge graph), node v cannot be reached from nodes in S ; and (2) under the
 438 realization $(\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2)$ (or equivalently its live-edge graph), node v can be
 439 reached via a path P originated from node u , and P does not contain any node in S .

440 Now, we are going to prove that $v \in \Gamma(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2)) \setminus \Gamma(S, (\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2))$.
 441 Since the path P does not contain any node in S , we know that path P also exists under the
 442 realization $(\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2)$, i.e., node v can be reached from node u under realization
 443 $(\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2)$. Moreover, we know that the realization $((\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2)$ has less
 444 live edges than the realization $(\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2)$, so node v can not be reached from set S
 445 under the realization $(\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2)$. As a result, we have proved

$$\begin{aligned} & \Gamma \left(S^+, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2) \right) \setminus \Gamma \left(S, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2) \right) \\ & \subseteq \Gamma \left(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S}^2) \right) \setminus \Gamma \left(S, (\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S}^2) \right). \end{aligned} \quad (12)$$

446 This proves Eq. (11) and thus concludes the proof of Inequality (6). Note that the above proof on
 447 Eq. (11) resembles the proof of submodularity of influence utility function f on a live-edge graph,
 448 but Eq. (11) is a bit more complicated because it is on different live-edge graphs.

449 Next we prove the Inequality (7). Again, we first expand the RHS of Eq. (7).

$$\begin{aligned} \Delta_{f^2}(u | S) &= \mathbb{E}_{\Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^2, \Phi_u^3 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S}^2 \sim \mathcal{P}_{V \setminus S}^+} \left[f \left(S^+, (\Phi_S^2 \cup \Phi_S^3, \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S}^2) \right) \right. \right. \right. \\ & \quad \left. \left. \left. - f \left(S, (\Phi_S^2 \cup \Phi_S^3, \Phi_u^2, \Phi_{V \setminus S}^2) \right) \right] \right] \right] \\ &\geq \mathbb{E}_{\Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^2, \Phi_u^3 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S}^2 \sim \mathcal{P}_{V \setminus S}^+} \left[f \left(S^+, (\Phi_S^2 \cup \Phi_S^3, \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S}^2) \right) \right. \right. \right. \\ & \quad \left. \left. \left. - f \left(S^+, (\Phi_S^2 \cup \Phi_S^3, \Phi_u^2, \Phi_{V \setminus S}^2) \right) \right] \right] \right]. \end{aligned} \quad (13)$$

450 The inequality above is by the monotonicity of $f(S, \phi)$ on S . Next, we expand the LHS of Eq. (7).
 LHS of Eq. (7)

$$\begin{aligned} &= \mathbb{E}_{\Phi_S^1, \Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^1, \Phi_u^2, \Phi_u^3 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S}^1 \sim \mathcal{P}_{V \setminus S}^+} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S}^1) \right) \right. \right. \right. \\ & \quad \left. \left. \left. - f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S}^1) \right) \mid \Phi^1 \sim \psi^1 \right] \right] \right] \\ &= \mathbb{E}_{\Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^1, \Phi_u^2, \Phi_u^3 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S}^1 \sim \mathcal{P}_{V \setminus S}^+} \left[f \left(S^+, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S}^1) \right) \right. \right. \right. \end{aligned}$$

$$\begin{aligned}
& - f \left(S^+, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \right) \Big] \Big] \Big]. \\
= & \mathbb{E}_{\Phi_S^2, \Phi_S^3 \sim \mathcal{P}_S} \left[\mathbb{E}_{\Phi_u^1, \Phi_u^2, \Phi_u^3 \in \mathcal{P}_u} \left[\mathbb{E}_{\Phi_{V \setminus S^+}^2 \sim \mathcal{P}_{V \setminus S^+}} \left[f \left(S^+, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S^+}^2) \right) \right. \right. \right. \right. \\
& \left. \left. \left. - f \left(S^+, (\psi^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^2) \right) \right] \right] \right] \Big]. \tag{14}
\end{aligned}$$

451 The last equality holds by replacing $\Phi_{V \setminus S^+}^1$ with $\Phi_{V \setminus S^+}^2$, because both have the same distributions
452 and are independent from the other distributions. Similar to the previous lemma, comparing Eq. (13)
453 and Eq. (14), it suffices to prove that for fixed partial realizations $\phi_S^2, \phi_S^3, \phi_u^1, \phi_u^2, \phi_u^3$ and $\phi_{V \setminus S^+}^2$,

$$\begin{aligned}
& f \left(S^+, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^1 \cup \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S^+}^2) \right) - f \left(S^+, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^1 \cup \phi_u^2, \phi_{V \setminus S^+}^2) \right) \\
& \leq f \left(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S^+}^2) \right) - f \left(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S^+}^2) \right). \tag{15}
\end{aligned}$$

454 Consider any node $v \in \Gamma(S^+, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^1 \cup \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S^+}^2)) \setminus \Gamma(S^+, (\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^1 \cup$
455 $\phi_u^2, \phi_{V \setminus S^+}^2))$, we have the following observations: (1) Node v cannot be reached from any node in
456 set S^+ under the realization $(\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^1 \cup \phi_u^2, \phi_{V \setminus S^+}^2)$; and (2) node v can be reached via a
457 simple path P originated from node u under the realization $(\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^1 \cup \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S^+}^2)$,
458 and P does not contain any node in S and any edge in $\phi_u^1 \cup \phi_u^2$.

459 Now, we prove that $v \in \Gamma(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S^+}^2)) \setminus \Gamma(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S^+}^2))$. Since
460 path P does not contain any node in S and any edge in ϕ_u^1 , we know that path P also exists
461 under realization $(\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S^+}^2)$, i.e., node v can be reached from node u under
462 realization $(\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S^+}^2)$. Moreover, we know that the realization $(\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S^+}^2)$
463 has less live edges than the realization $(\psi^1 \cup \phi_S^2 \cup \phi_S^3, \phi_u^1 \cup \phi_u^2, \phi_{V \setminus S^+}^2)$, thus node v cannot be
464 reached from the set S^+ under realization $(\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S^+}^2)$. Thus we can conclude that
465 $v \in \Gamma(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2 \cup \phi_u^3, \phi_{V \setminus S^+}^2)) \setminus \Gamma(S^+, (\phi_S^2 \cup \phi_S^3, \phi_u^2, \phi_{V \setminus S^+}^2))$, this leads to Eq. (15) and
466 concludes the proof of Inequality (7). \square

467 **Lemma 3.** For any partial realization ψ^1 and node $u \notin \text{dom}(\psi^1)$, we have

$$\Delta_{f^3}(u \mid \psi^1) \leq 2\Delta_{f^2}(u \mid \text{dom}(\psi^1)). \tag{8}$$

468 *Proof.* Again, for ease of notation, we set $S = \text{dom}(\psi^1)$ and $S^+ = \text{dom}(\psi^1) \cup \{u\}$, then we have

$$\begin{aligned}
\Delta_{f^3}(u \mid \psi^1) &= \mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S^+}^1) \right) \right. \\
& \quad \left. - f \left(S, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_{V \setminus S}^1) \mid \Phi^1 \sim \psi^1 \right) \right] \\
&= \mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2 \cup \Phi_u^3, \Phi_{V \setminus S^+}^1) \right) \right. \\
& \quad \left. - f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \mid \Phi^1 \sim \psi^1 \right) \right] \\
&+ \mathbb{E}_{\Phi^1, \Phi^2, \Phi^3 \sim \mathcal{P}} \left[f \left(S^+, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_u^1 \cup \Phi_u^2, \Phi_{V \setminus S^+}^1) \right) - f \left(S, (\Phi_S^1 \cup \Phi_S^2 \cup \Phi_S^3, \Phi_{V \setminus S}^1) \mid \Phi^1 \sim \psi^1 \right) \right] \\
&\leq \Delta_{f^2}(u \mid S) + \Delta_{f^2}(u \mid S) = 2\Delta_{f^2}(u \mid \text{dom}(\psi^1)). \tag{16}
\end{aligned}$$

469 The inequality above is a direct consequence of Lemmas 2. \square

470 **Lemma 4.** For any $t \geq 1$ and any subset $S \subseteq V$, $\sigma^t(S) \leq t \cdot \sigma(S)$.

471 *Proof.* We have

$$\sigma^t(S) = \mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} [f^t(S, \Phi^1, \dots, \Phi^t)] = \mathbb{E}_{\Phi^1, \dots, \Phi^t \sim \mathcal{P}} \left[f \left(S, (\cup_{i \in [t]} \Phi^i, \Phi_{V \setminus S}^1) \right) \right]$$

$$= \mathbb{E}_{\Phi_{V \setminus S}^1 \sim \mathcal{P}_{V \setminus S}} \left[\mathbb{E}_{\Phi_S^1, \dots, \Phi_S^t \sim \mathcal{P}_S} \left[f \left(S, (\cup_{i \in [t]} \Phi_S^i, \Phi_{V \setminus S}^1) \right) \right] \right]. \quad (17)$$

472 We want to show that for any fixed $\phi_{V \setminus S}^1$,

$$\mathbb{E}_{\Phi_S^1, \dots, \Phi_S^t \sim \mathcal{P}_S} \left[f \left(S, (\cup_{i \in [t]} \Phi_S^i, \phi_{V \setminus S}^1) \right) \right] \leq \sum_{i \in [t]} \mathbb{E}_{\Phi_S^i} \left[f \left(S, (\Phi_S^i, \phi_{V \setminus S}^1) \right) \right]. \quad (18)$$

473 Once Eq.(18) is shown, we can combine with Eq.(17) to obtain

$$\begin{aligned} \sigma^t(S) &\leq \mathbb{E}_{\Phi_{V \setminus S}^1 \sim \mathcal{P}} \left[\sum_{i \in [t]} \mathbb{E}_{\Phi_S^i} \left[f \left(S, (\Phi_S^i, \Phi_{V \setminus S}^1) \right) \right] \right] \\ &= \sum_{i \in [t]} \mathbb{E}_{\Phi_{V \setminus S}^1 \sim \mathcal{P}} \left[\mathbb{E}_{\Phi_S^i} \left[f \left(S, (\Phi_S^i, \Phi_{V \setminus S}^1) \right) \right] \right] \\ &= \sum_{i \in [t]} \mathbb{E}_{\Phi^1 \sim \mathcal{P}} \left[f(S, \Phi^1) \right] = t \cdot \sigma(S). \end{aligned}$$

474 Thus the lemma holds. Now we prove Inequality (18). To do so, we fix partial realizations $\phi_S^1, \dots, \phi_S^t$.
475 If node $v \in \Gamma(S, (\cup_{i \in [t]} \phi_S^i, \phi_{V \setminus S}^1))$, then we conclude that under the realization $(\cup_{i \in [t]} \phi_S^i, \phi_{V \setminus S}^1)$,
476 node v can be reached via a path P originated from some node $u \in S$, and only the starting node of
477 P is in S and all remaining nodes in P are not from S . Suppose in path P , the edge leaving node
478 u is contained in edge set ϕ_u^i for some $i \in [t]$. Then we conclude that node $v \in \Gamma(S, (\phi_S^i, \phi_{V \setminus S}^1))$,
479 since the path P exists under the realization $(\phi_S^i, \phi_{V \setminus S}^1)$. This shows that $\Gamma(S, (\cup_{i \in [t]} \phi_S^i, \phi_{V \setminus S}^1)) \subseteq$
480 $\cup_{i \in [t]} \Gamma(S, (\phi_S^i, \phi_{V \setminus S}^1))$, which is sufficient to prove Inequality (18). \square

481 B Missing Proof of Section 3.2, Adaptivity Lower Bound

482 **Theorem 2.** *Under the IC model with myopic feedback, the adaptivity gap for the influence maxi-*
483 *mization problem is at least $e/(e-1)$.*

484 *Proof.* Consider the following construction for the influence graph: the influence graph $G =$
485 (L, R, E, p) is a bipartite graph with $|L| = \binom{m^3}{m^2}$ and $|R| = m^3$. All edges $(u, v) \in E$ are di-
486 rected from the left part L to the right part R , associated with probability $1/m$. More specifically,
487 for any subset $X \subseteq R$ with size m^2 , there is a node $u_X \in L$ such that the outgoing edges of u_X are
488 exactly (u_X, v) for every $v \in X$. Thus the out-degree of every vertex in L is m^2 .

489 We first describe the main idea of the proof. The budget for the IM problem is m^2 , i.e., we are allowed
490 to select no more than m^2 seeds, and we would consider m to be a very large number here. Intuitively,
491 the expected number of nodes in R that is reachable for a single node $u \in L$ is $m^2 \cdot (1/m) = m$, and
492 the influence spread is concentrated on its expected value for large m . In an adaptive solution, we
493 could always make the expected marginal gain for the node we select equals the expected influence
494 spread of a single node in L , by selecting nodes in L such that none of its out-neighbors has been
495 reached so far, unless there are too few nodes in R that are not reachable. Since $m^2 \cdot m = m^3$, the
496 seeds we select would reach almost all but except $o(m^3)$ nodes in R , thus the influence spread of the
497 adaptive policy is roughly m^3 . While for a non-adaptive policy, it can select at most m^2 nodes from
498 L and for each node in R , on average, it is connected with at most $m^2 \cdot m^2/m^3 = m$ seeds in L , we
499 can easily prove that it is indeed the best allocation of seeds in L , and the expected probability for
500 nodes in R to be reached is $1 - (1 - 1/m)^m \approx 1 - 1/e$. Moreover, since we are allowed to select
501 no more than m^2 seeds in R and they would not reach any other node, the contribution of this part
502 is negligible. Thus the expected influence spread for the optimal non-adaptive solution would not
503 exceed $(1 - 1/e)m^3$ and the adaptivity gap is $e/(e-1)$ on this graph.

504 The following two claims would make the above intuition formal.

505 **Claim 2.** *For any $\epsilon > 0$, when m is large enough, we have $\text{OPT}_A(G, m^2) \geq (1 - \epsilon)m^3$.*

506 *Proof.* For any fixed $\epsilon > 0$, we would take m such that $m \geq 48/\epsilon^2 \log m$. Consider the following
507 adaptive policy π , which only selects nodes from the left part L . Moreover, for every node $u \in L$
508 selected by π , at the time of selection, none of u 's out-neighbors in R has been reached yet from nodes
509 selected by π so far (this condition can be verified by an adaptive policy with myopic feedback). When
510 there does not exist such node or the size of the seed set already equals to the budget, π would stop. For
511 $i \in \{1, \dots, (1 - \epsilon/2)m^2\}$, let \mathcal{E}_i denote the event that after selecting the i -th seed in L , the marginal
512 gain of the influence spread is between $[(1 - \epsilon/2)m + 1, (1 + \epsilon/2)m + 1]$. We would give a lower
513 bound on the conditional probability $\Pr[\mathcal{E}_i \mid \mathcal{E}_1, \dots, \mathcal{E}_{i-1}]$. Under the condition $\cup_{j=1}^{i-1} \mathcal{E}_j$, the current
514 influence spread on the right part R is less than $(1 + \epsilon/2)m \cdot (1 - \epsilon/2)m^2 = (1 - \epsilon^2/4)m^3 < m^3 - m^2$,
515 thus policy π would not stop by now. Thus the marginal gain is the summation of m^2 independent
516 binomial variables with mean m . By the Chernoff bound we have

$$\Pr[\mathcal{E}_i \mid \mathcal{E}_1, \dots, \mathcal{E}_{i-1}] \geq 1 - \exp(-\epsilon^2 m/12) \geq 1 - \frac{1}{m^3}. \quad (19)$$

517 Consequently,

$$\Pr[\cup_{i=1}^t \mathcal{E}_i] = \prod_{i=1}^t \Pr[\mathcal{E}_i \mid \mathcal{E}_1, \dots, \mathcal{E}_{i-1}] \geq (1 - \frac{1}{m^3})^{m^2} \geq 1 - \frac{1}{m^3} \cdot m^2 = 1 - \frac{1}{m}. \quad (20)$$

518 Thus the expected influence is greater than $(1 - \frac{1}{m}) \cdot (1 - \epsilon/2)m \cdot (1 - \epsilon/2)m^2 \geq (1 - \epsilon)m^3$. \square

519 **Claim 3.** $\text{OPT}_N(G, m^2) \leq (1 - (1 - 1/m)^m)m^3 + 2m^2$.

520 *Proof.* Let S_L (resp. S_R) denote the seed set selected by the optimal non-adaptive policy from the
521 left part L (resp. right part R). For any node $u_i \in R$ where $i \in [m^3]$, let x_i denote the number
522 of u_i 's in-neighbors in the seed set S_L . Since the out-degree for each node in S_L is m^2 , we have
523 $\sum_{i \in [m^3]} x_i \leq |S_L| \cdot m^2$ and the average number of in-neighbors is at most $|S_L| \cdot m^2/m^3 = |S_L|/m$.
524 Furthermore, we can calculate the influence spread of S_L ,

$$\begin{aligned} \sigma(S_L) &= |S_L| + \sum_{i \in [m^3]} \Pr[u_i \text{ is reachable}] \\ &= |S_L| + \sum_{i \in [m^3]} \left(1 - \left(1 - \frac{1}{m}\right)^{x_i}\right) \\ &\leq |S_L| + m^3 \cdot \left(1 - \left(1 - \frac{1}{m}\right)^{|S_L|/m}\right) \\ &\leq m^2 + m^3 \cdot \left(1 - \left(1 - \frac{1}{m}\right)^m\right). \end{aligned} \quad (21)$$

525 The first inequality holds because function $g(x) = (1 - (1 - \frac{1}{m})^x)$ is concave. The last inequality
526 holds because $|S_L| \leq m^2$. Now we have

$$\begin{aligned} \text{OPT}_N(G, m^2) &= \max_{\substack{S_L \subseteq L, S_R \subseteq R, \\ |S_L| + |S_R| \leq m^2}} \sigma(S_L \cup S_R) \leq \max_{\substack{S_L \subseteq L, \\ |S_L| \leq m^2}} \sigma(S_L) + \max_{\substack{S_R \subseteq R, \\ |S_R| \leq m^2}} \sigma(S_R) \\ &\leq m^2 + m^3 \cdot \left(1 - \left(1 - \frac{1}{m}\right)^m\right) + m^2 = \left(1 - \left(1 - \frac{1}{m}\right)^m\right) \cdot m^3 + 2m^2. \end{aligned} \quad (22)$$

527 This concludes the proof. \square

528 Combining Claims 2 and 3, we can conclude that for any $\epsilon > 0$, there exists large enough m such
529 that $\text{OPT}_A(G, m^2)/\text{OPT}_N(G, m^2) \geq e/(e - 1) - \epsilon$. Letting $\epsilon \rightarrow 0$, we obtain the theorem. \square

530 C Missing Proofs in Section 4

531 For the proofs in this section, let $\text{Greedy}_N(G, k)$ (resp. $\text{Greedy}_A(G, k)$) denote the influence spread
532 for the non-adaptive greedy algorithm (resp. adaptive influence spread for the adaptive greedy
533 algorithm), on the influence graph G with a budget k .

534 The proof of Theorem 3 is complete once we prove the following lemma.

535 **Lemma 5.** *Adaptive greedy is $(1 - 1/e)$ approximate to the optimal non-adaptive policy.*

536 *Proof.* For a fixed influence graph G , let S ($|S| = k$) denote the seed set selected by the optimal
 537 non-adaptive algorithm, where s_i denotes the i^{th} element in set S . We use \mathcal{A} to denote adaptive
 538 greedy and for any $t \in \{0, 1, \dots, k\}$, we use $U(t)$ to denote the expected adaptive influence spread
 539 of nodes selected by \mathcal{A} in the first t rounds, i.e.,

$$U(t) := \mathbb{E}_{\Phi \sim \mathcal{P}} [f(V(\mathcal{A}, \Phi)_{:t}, \Phi)], \quad (23)$$

540 From the above definition, we can see that $U(0) = 0$ and $U(k) = \sigma(\mathcal{A})$. By Lemma 1, we have

$$U(t) = \sum_{i=0}^{t-1} \mathbb{E}_{s \sim \mathcal{P}_i^{\mathcal{A}}} [\Delta_f(\mathcal{A}(\psi_s) \mid \psi_s)]. \quad (24)$$

541 Now, for any $t \in \{0, 1, \dots, k-1\}$

$$\begin{aligned} U(t+1) - U(t) &= \mathbb{E}_{s \sim \mathcal{P}_t^{\mathcal{A}}} [\Delta_f(\mathcal{A}(\psi_s) \mid \psi_s)] \\ &\geq \frac{1}{k} \sum_{i=1}^k \mathbb{E}_{s \sim \mathcal{P}_t^{\mathcal{A}}} [\Delta_f(s_i \mid \psi_s)] \\ &= \frac{1}{k} \sum_{i=1}^k \mathbb{E}_{s \sim \mathcal{P}_t^{\mathcal{A}}} \left[\mathbb{E}_{\Phi \sim \mathcal{P}} [f(\text{dom}(\psi_s) \cup \{s_i\}, \Phi) - f(\text{dom}(\psi_s), \Phi) \mid \Phi \sim \psi_s] \right] \\ &= \frac{1}{k} \mathbb{E}_{s \sim \mathcal{P}_t^{\mathcal{A}}} \left[\mathbb{E}_{\Phi \sim \mathcal{P}} \left[\sum_{i=1}^k (f(\text{dom}(\psi_s) \cup \{s_i\}, \Phi) - f(\text{dom}(\psi_s), \Phi)) \mid \Phi \sim \psi_s \right] \right] \\ &\geq \frac{1}{k} \mathbb{E}_{s \sim \mathcal{P}_t^{\mathcal{A}}} \left[\mathbb{E}_{\Phi \sim \mathcal{P}} [f(\text{dom}(\psi_s) \cup S, \Phi) - f(\text{dom}(\psi_s), \Phi) \mid \Phi \sim \psi_s] \right] \\ &\geq \frac{1}{k} \mathbb{E}_{s \sim \mathcal{P}_t^{\mathcal{A}}} \left[\mathbb{E}_{\Phi \sim \mathcal{P}} [f(S, \Phi) - f(\text{dom}(\psi_s), \Phi) \mid \Phi \sim \psi_s] \right] \\ &= \frac{1}{k} (\sigma(S) - U(t)). \end{aligned} \quad (25)$$

542 The first inequality holds since adaptive greedy \mathcal{A} chooses the node that maximizes the expected
 543 marginal gain, i.e., for any partial realization ψ , $\Delta_f(\mathcal{A}(\psi) \mid \psi) \geq \Delta_f(s_i \mid \psi)$ for any $i \in [k]$.
 544 The second inequality is because the influence utility function $f(\cdot, \Phi)$ is submodular under a fixed
 545 realization Φ . The third inequality holds because the influence utility function $f(\cdot, \Phi)$ is monotone
 546 under a fixed realization Φ . The last equality utilizes the law of total expectation.

547 Now via standard argument, Eq. (25) implies that

$$\begin{aligned} \text{Greedy}_{\mathcal{A}}(G, k) = U(k) &\geq \left(1 - \left(1 - \frac{1}{k}\right)^k\right) \sigma(S) = \left(1 - \left(1 - \frac{1}{k}\right)^k\right) \text{OPT}_N(G, k) \\ &\geq \left(1 - \frac{1}{e}\right) \cdot \text{OPT}_N(G, k). \end{aligned} \quad (26)$$

548 This concludes the proof. \square

549 We now prove Theorem 4. We first present a example showing that the non-adaptive greedy achieves
 550 at most $\frac{e^2+1}{(e+1)^2}$ approximation ratio.

551 **Lemma 6.** *Non-adaptive greedy algorithm has ratio at most $\frac{e^2+1}{(e+1)^2}$ with respect to the optimal
 552 adaptive solution, in the IC model with myopic feedback.*

553 *Proof.* Consider the following influence graph $G(V, E, p)$, where $V = V_1 \cup V_2 \cup V_3$, $|V_1| = d - 1$,
 554 $|V_2| = d$ and $|V_3| = 2d$. We would use v_j^i to denote the j^{th} node in V_i . Nodes in V_1 and V_2 have

555 unit weight while nodes in V_3 have weight w . Note that we could achieve the weight of w by simply
 556 replacing each node with a chain of w nodes with edge probability 1, so that as long as the head of
 557 the chain is activated, the whole chain is activated. There are directed edges from V_1 to V_2 and from
 558 V_2 to V_3 . More specifically, for any $j \in [d], l \in [d-1]$, there is a direct edge from the node v_l^1 to
 559 the node v_j^2 , associated with probability $1/d$. The node v_j^2 is connected to node v_{2j-1}^3 and v_{2j}^3 , with
 560 probability $e/(e+1)$. The budget $k = \frac{e+3}{e+1}d$. We first consider the optimal adaptive solution and we
 561 observe that the optimal adaptive strategy can reach almost all nodes in V_3 .

562 **Claim 4.** For any $\epsilon > 0$, if we set $d \geq 2 \log(2/\epsilon)/\epsilon^2$, then we have $\text{OPT}_A(G, k) \geq (1 - \epsilon) \cdot 2dw$

563 *Proof.* Consider the following adaptive strategy: we first select all d nodes in V_2 and observe
 564 which nodes in V_3 have not yet been reached, this can be done with myopic feedback. We
 565 would then use the left budget to select nodes in V_3 that have not been reached. Let $X_j =$
 566 $\mathbb{I}\{v_j^3 \text{ not activated by seed nodes in } V_2\}$ for $j \in [2d]$, where $\mathbb{I}\{\cdot\}$ is the indicator function. X_j 's
 567 are independent Bernoulli random variables with $\mathbb{E}[X_j] = \frac{1}{e+1}$. Then by the Chernoff bound,

$$\Pr[X_1 + \dots + X_{2d} > \frac{2}{e+1}d + \epsilon d] \leq e^{-\frac{\epsilon d \cdot \epsilon(e+1)/2}{3}} \leq e^{-d\epsilon^2/2} \leq \frac{\epsilon}{2}. \quad (27)$$

568 Consequently, the expected number of nodes in V_3 that have not been activated by seeds in V_2 is at
 569 most $\frac{\epsilon}{2} \cdot 2d + (1 - \frac{\epsilon}{2}) \cdot (\frac{2}{e+1}d + \epsilon d) \leq \frac{2}{e+1}d + 2\epsilon d$. But the adaptive greedy algorithm still has a
 570 budget of $\frac{2}{e+1}d$ to directly activate nodes in V_3 , and thus the expected final number of non-activated
 571 nodes in V_3 is at most $2\epsilon d$. Thus we conclude the proof. \square

572 Next, we consider the greedy algorithm and have the following conclusion.

573 **Claim 5.** The non-adaptive greedy algorithm would first select all $d-1$ nodes in V_1 , and then select
 574 $\frac{2}{e+1}d + 1$ nodes in V_2 . Consequently, we have that

$$\text{Greedy}_N(G, k) = (d-1) + \left[\left(\frac{2}{e+1}d + 1 \right) + \left(1 - \left(1 - \frac{1}{d} \right)^{d-1} \right) \cdot \left(\frac{e-1}{e+1}d - 1 \right) \right] \cdot \left(1 + \frac{2e}{e+1}w \right), \quad (28)$$

575 when $d, w \rightarrow \infty$, we know that $\frac{\text{Greedy}_N(G, k)}{dw} \rightarrow \frac{2e^2+2}{(e+1)^2}$.

576 *Proof.* We first prove that greedy would first select all $d-1$ nodes in V_1 . Consider that the greedy
 577 algorithm has already selected j nodes in V_1 as seeds, with $j = 0, 1, \dots, d-1$. Let p_j denote the
 578 probability that a node in V_2 is activated in this case. We know that $p_j = 1 - (1 - \frac{1}{d})^j$. At this point,
 579 we know that the marginal gain for selecting the $(j+1)$ -th node in V_1 is

$$M_1 = 1 + d \cdot \frac{1}{d}(1 - p_j) \cdot \left(1 + \frac{2e}{e+1}w \right) = 1 + (1 - p_j) \left(1 + \frac{2e}{e+1}w \right). \quad (29)$$

580 In contrast, the marginal gain for selecting the first node in V_2 as a seed is

$$M_2 = (1 - p_j) \left(1 + \frac{2e}{e+1}w \right), \quad (30)$$

581 and the marginal gain for selecting the first node in V_3 as a seed is

$$M_3 = p_j \left(1 - \frac{e}{e+1} \right) w + (1 - p_j) w = \left(p_j \cdot \frac{1}{e+1} + (1 - p_j) \right) w. \quad (31)$$

582 Therefore $M_1 > M_2$. Comparing M_1 with M_3 , we use the fact that for all $j < d$, $p_j \leq 1 - 1/e$, and
 583 thus

$$\begin{aligned} M_1 - M_3 &= 1 + (1 - p_j) \left(1 + \frac{2e}{e+1}w \right) - \left(p_j \cdot \frac{1}{e+1} + (1 - p_j) \right) w \\ &> (1 - p_j) \frac{2e}{e+1}w - \left(p_j \cdot \frac{1}{e+1} + (1 - p_j) \right) w \end{aligned}$$

$$\begin{aligned}
&= \left(\frac{e-1}{e+1} - \frac{e}{e+1} p_j \right) w \\
&\geq 0.
\end{aligned} \tag{32}$$

584 Thus we conclude that greedy would select all $(d-1)$ nodes in V_1 first. Afterwards, we compare the
585 marginal gain of selecting a node in V_2 versus selecting a node in V_3 . Notice that if we select a node
586 in V_3 , we would definitely not select a node whose in-neighbor in V_2 is already selected as a seed,
587 because it only decreases the marginal. Therefore, the marginal gains of selecting a node in V_2 or a
588 node in V_3 are still given us M_2 and M_3 . Thus, the difference of marginal gain is

$$\begin{aligned}
M_2 - M_3 &= (1 - p_{d-1}) \left(1 + \frac{2e}{e+1} w \right) - \left(p_{d-1} \cdot \frac{1}{e+1} + (1 - p_{d-1}) \right) w \\
&> (1 - p_{d-1}) \frac{2e}{e+1} w - \left(p_{d-1} \cdot \frac{1}{e+1} + (1 - p_{d-1}) \right) w \\
&= \left(\frac{e-1}{e+1} - \frac{e}{e+1} p_{d-1} \right) w \\
&= \left(\frac{e-1}{e+1} - \frac{e}{e+1} \left(1 - \left(1 - \frac{1}{d} \right)^{d-1} \right) \right) w \\
&\geq 0.
\end{aligned} \tag{33}$$

589 Thus the marginal gain for selecting nodes in V_2 is greater than nodes in V_3 and greedy would select
590 $\frac{2}{e+1}d + 1$ nodes in V_2 . All in all, the expected utility for greedy is

$$\text{Greedy}_N(G, k) = (d-1) + \left[\left(\frac{2}{e+1}d + 1 \right) + \left(1 - \left(1 - \frac{1}{d} \right)^{d-1} \right) \cdot \left(\frac{e-1}{e+1}d - 1 \right) \right] \cdot \left(1 + \frac{2e}{e+1}w \right). \tag{34}$$

591 and when $d, w \rightarrow \infty$, we know that $\frac{\text{Greedy}_N(G, k)}{dw} \rightarrow \frac{2e^2+2}{(e+1)^2}$. □

592 Combining Claim 5 and Claim 4, we conclude that when $d, w \rightarrow \infty$,

$$\frac{\text{Greedy}_N(G, k)}{\text{OPT}_A(G)} \rightarrow \frac{e^2 + 1}{(e+1)^2} \approx 0.606. \tag{35}$$

593 □

594 We then assert that the approximation ratio of adaptive greedy is no better than greedy.

595 **Lemma 7.** *The approximation ratio for the non-adaptive greedy algorithm is no worse than the*
596 *adaptive greedy algorithm, over all graphs.*

597 *Proof.* Fix an influence graph $G(V, E, p)$, and any $k \in [n]$. We use c to denote the approximation
598 ratio of greedy, i.e.,

$$c = \frac{\text{Greedy}_N(G, k)}{\text{OPT}_A(G, k)}.$$

599 We construct a family of graph $G(w)$ such that the approximation ratio for adaptive greedy is
600 approaching to c when $w \rightarrow \infty$. The influence graph $G(w)$ consists of two parts, G_1 and G_2 . The
601 graph G_1 has same nodes as G , but it does not contain any edges, while the graph G_2 is exactly the
602 same as G , except that the weight for each node is multiplied by a factor of w . Notice that we can
603 always assign integral weights w to a node by connecting it to a directed chain of length $w-1$. For
604 any node $v \in G_1$, v has exactly one outgoing edge, connecting to the corresponding node in G_2 , the
605 edge will be live with probability 1.

606 Now, consider adaptive greedy on $G(w)$ with the same budget. Our first observation is that adaptive
607 greedy will never choose nodes from G_2 . This is because if the corresponding node in G_1 has not
608 been chosen, the marginal gain of choosing the node in G_1 is always larger by 1, and if it has already

609 been chosen, the marginal gain to choose the node in G_2 is 0. Consequently, the adaptive greedy
 610 algorithm would always choose nodes in G_1 . However, because myopic feedback only provides one
 611 step feedback after seed selection, selecting a node in G_1 would only provide the activation of its
 612 corresponding node in G_2 as the feedback, but this is already known for sure, and thus we do not
 613 get any useful feedback under myopic feedback model on this graph. Therefore, the adaptive greedy
 614 algorithm in this case behaves exactly the same as the non-adaptive greedy algorithm on the influence
 615 graph G , and the performance for adaptive greedy is

$$\text{Greedy}_A(G(w), k) = w \cdot \text{Greedy}_N(G, k) + k \leq (w + 1) \cdot \text{Greedy}_N(G, k). \quad (36)$$

616 Consider the optimal adaptive policy, a feasible adaptive policy is to ignore nodes in graph G_1 and
 617 perform the optimal adaptive policy on graph G_2 , we have

$$\text{OPT}_A(G(w), k) \geq \text{OPT}_A(G_2(w), k) = w \cdot \text{OPT}_A(G, k). \quad (37)$$

618 By Eq. (36) and Eq. (37), the approximation ratio of adaptive greedy can be bounded as

$$\frac{\text{Greedy}_A(G(t), k)}{\text{OPT}_A(G(t), k)} \leq \frac{(w + 1) \cdot \text{Greedy}_N(G, k)}{w \cdot \text{OPT}_A(G, k)} = \frac{w + 1}{w} \cdot c \rightarrow c, \text{ when } w \rightarrow \infty. \quad (38)$$

619 This concludes the proof. □